

## Your savings autopilot

### What you get with Cloudwiry

- Immediate and maximum savings of Cloud Savings Instruments (Reservations) on guardrails driven Autopilot.
- Custom reporting for IT and finance organizations' unique needs.
- Billing and reporting needs that are configured to fit your enterprise business needs for your industry.
- Automated cost governance model integrated with your existing processes.

### Product overview

Enterprises have to choose between building a solution that fits their needs and hiring a larger team to manage costs using existing cookie cutter products. Both options can be expensive & resource heavy. Current solutions often result in unexpected cost anomalies, sub optimal use of Savings Plans & Reserved Instances, over provisioning of resources and zombie assets. And that's not even taking into account the disconnect between the teams launching the cloud resources and the associated financial impacts. Cloudwiry simplifies your cloud cost management by automating repetitive tasks and enabling a distributed cost governance model, ensuring good hygiene.

### Product features

#### Platinum service

Expert advice and platinum service combined with automation to deliver scalable enterprise cloud cost management.

#### Savings maximizer

Reservation management with a built in monthly commitment hedge. Establish the guardrails and Cloudwiry's Savings Maximizer maintains coverage at target levels. On AWS you get additional benefits of over 95 percent coverage and the ability to reduce monthly commitment if business needs demand it.

#### SPOT savings

Your workloads of Containers (AWS Fargate, Amazon ECS, Amazon EKS, Kubernetes), Amazon EMR, auto scaling groups, continuous integration and continuous delivery (CI/CD) pipelines, Amazon Sage Maker, and non-production workloads are evaluated for SPOT to get up to 90 percent savings.

#### Cost variance and anomalies

Avoid surprises with actionable daily cost variance & anomalies delivered to the teams responsible for the assets to quickly identify, explain and mitigate any meaningful changes in your cloud costs.

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## Product features (cont.)

### Distributed automated cost governance

Cost Anomalies, Security, Rightsizing (Compute, EBS/Managed Disks, Storage), SPOT, Zombie Assets actionable recommendations are delivered to the right channels in Slack or Microsoft Teams to empower the right individual(s) to take effective actions.

### Centralized change management

Reservation management with a built in monthly commitment hedge. Establish the guardrails and Cloudwiry's Savings Maximizer maintains coverage at target levels. On AWS you get additional benefits of over 95 percent coverage and the ability to reduce monthly commitment if business needs demand it.

### SPOT savings

Your workloads of Containers (AWS Fargate, Amazon ECS, Amazon EKS, Kubernetes), Amazon EMR, auto scaling groups, continuous integration and continuous delivery (CI/CD) pipelines, Amazon Sage Maker, and non-production workloads are evaluated for SPOT to get up to 90 percent savings.

### Cost variance and anomalies

Centralized view of cost trends combined with dashboards to gamify the distributed cost governance enable consistent visibility and change management across multiple teams in large organization.

### Inventory management

Consolidate tags across different billing sources, automatic cleanup of misspelt tag values and get a consistent view of your inventory. Single click search capability to see all costs and assets associated with any given keyword across clouds enables simplified inventory management.

## How it works

### Savings autopilot

- Zero impact to the application, engineering, or operations.
- Set the guard rails – the coverage target, a desired hedge, with advice from our experts.
- Autopilot does the rest – performing purchase, exchange, and true up operations for your reservations
- Automated cost governance model integrated with your existing processes.
- Get benefits of immediate savings of reserved pricing while Cloudwiry hedges your monthly reservation commitment, up and down based on your changing needs and get three year savings with one year or less commitment.

### Chargeback and showback customized to your needs

- Customers receive comprehensive reports with charge back & showback customized to their needs, serving their finance team's needs for shared costs & savings distribution, following domain vocabulary with tags and cost accountability, complete with cost categories.
- Customers get to catalog their assets according to your organizational hierarchy with a top level view of all business units, teams, products corresponding to each asset.

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## How it works (cont.)

### Automated cost hygiene management

- Insights delivered to teams inbox with central reporting.
- Integration with Slack, Teams, Jira and Email.
- Actionable insights delivered to responsible parties. Cost & asset recommendations to all owners and teams responsible for the assets delivered to their slack channel, via email or as a jira ticket. Distributed cost governance with a centralized reporting.
- Daily cost variance & anomaly analysis: Identify any increases or decreases in costs by the team, project, business unit along with spot, rightsizing, stopped instances, unused or over-provisioned assets.
- Asset Cost Root Cause Analysis with inventory research tool.
- Full accountability - Centralized reporting of current cost hygiene.